



>> PROCTOR

Enhancing Human Capital

INFORMATION TECHNOLOGY

PRODUCT DEVELOPMENT:

Industry Insight

The astounding sectoral growth in IT/ ITES in recent years have created a demand for personnel at various operational levels. According to NASSCOM, the industry expects extensive growth in Hiring of various personnel throughout the spectrum. The sector overlaps with all other sectors including banking, finance, accounting, insurance etc, since the reach of IT/ ITES is not confined to any particular industry.

Client Profile

Proctor have catered the IT / ITES industry in **Product Development, Technology Development** and **ERP Solutions** space with wide range of industry focus, like - **Airline, Travel, Logistics, Health, BFSI, Microfinance, Infrastructure, Real Estate, Construction, Government Sectors** and many more.

With a global outburst in market-opportunities in the IT sector, the shortage of manpower both in numbers and skills is a prime challenge. The related issues are varied indeed: recruitment of world-class workforce and their retention, compensation and career planning, technological obsolescence and employee turnover. **Proctor** has played a proactive role in showing prospective candidates the **business strategies and opportunities** with our clients. By doing that, we gained extensive experience in finding the right personnel with our **strong network development** skills and filter the candidates through **various screening processes**.

How Proctor helped/Proctor's Role

Proctor has been associated with some of the niche clients in cutting edge Technology Development area and has served them with their core technical and non-technical requirements. With our expertise, we have placed candidates in departments like – **R&D, Development, Designing, Risk Management, IT Infrastructure, Operations, Accounts & Finance, Commercial, Business Strategy and Human Resources.**

Positions Closed

Vice President - R&D	Major IT / Technology solution provider to Microfinance sector in India
Vice President - Relationship Management	World's second largest Technology provider with their Indian operations based in Mumbai
Zonal Head – East	World's second largest Technology provider with their Indian operations based in Mumbai
Product Manager	World's second largest Technology provider with their Indian operations based in Mumbai
AVP - Infrastructure	Major IT / Technology solution provider to Microfinance sector in India
Senior Manager Accounts	Major IT / Technology solution provider to Microfinance sector in India
Company Secretary	Major IT / Technology solution provider to Microfinance sector in India

